

6a. APPENDIX A Business Plan 2017/18 - Q3 Summary

| INCOME BY SOURCE | Actual & Forecast | Budget* | Variance | Notes |
|--|-------------------|----------------|----------------|-------|
| DEFRA - Grant In Aid | 440,367 | 440,367 | 0 | |
| Natural England - Cotswold Way | 67,294 | 67,294 | 0 | |
| Local Authority - Direct Grant | 139,374 | 138,835 | 539 | |
| Parish Council Contributions | 0 | 0 | 0 | |
| DEFRA/RPA LEADER | 74,609 | 67,500 | 7,109 | 1 |
| Rental Area Income | 8,091 | 8,362 | -271 | |
| Earned Income | 93,988 | 93,545 | 443 | |
| Sponsorship and advertising | 10,450 | 20,500 | -10,050 | 2 |
| Grants | 32,701 | 83,608 | -50,907 | 3 |
| Transfers from Earmarked Reserves | 14,159 | 14,077 | 82 | |
| TOTAL INCOME | 881,035 | 934,088 | -53,053 | |
| EXPENDITURE BY THEME | Actual & Forecast | Budget* | Variance | Notes |
| CONSERVING AND ENHANCING | | | | |
| Landscape | 49,507 | 57,496 | -7,990 | 4 |
| · Cotswolds@50, Future Landscapes & Landscape Partnerships HLF Bids | | | | |
| Rural Land Management | 22,185 | 22,653 | -468 | |
| · Influencing agri-env & Farming Forum | | | | |
| Natural Resources & Services | 7,494 | 7,907 | -413 | |
| · Natural flood management | | | | |
| Historic Environment | 13,362 | 17,222 | -3,860 | 4 |
| · Heritage sites monitoring and management & Heritage Grants proposal | | | | |
| Biodiversity | 70,524 | 113,894 | -43,370 | 3 |
| · Saving Our Magnificent Meadows, Ecological Networks Forum & NIA's | | | | |
| Development & Transport | 43,260 | 46,221 | -2,960 | 4 |
| · Core strategy / local, neighbourhood & parish plans / waste management plans | | | | |
| · Responses to significant planning and highway applications (inc A417 & securing high quality and energy efficient design and affordable housing) | | | | |
| CONSERVING AND ENHANCING TOTAL | 206,332 | 265,394 | -59,062 | |
| UNDERSTANDING & ENJOYING | | | | |
| Awareness & Understanding | 117,315 | 111,688 | 5,627 | 5 |
| · Communications strategy, Outdoor learning by young people, Dark Skies and tranquility | | | | |
| Exploring and Enjoying | 119,120 | 104,474 | 14,646 | 6 |
| · Cotswold Way and wider recreational routes network | | | | |
| · Access, inc Access by public transport and Walking initiatives | | | | |
| Health & Wellbeing | 7,885 | 13,761 | -5,876 | 4 |
| · Prescription walks | | | | |
| Participation | 136,119 | 147,764 | -11,645 | 4 |
| · Rural skills, Volunteering and Broadening Engagement | | | | |
| Tourism | 16,394 | 24,590 | -8,195 | 4 |
| · Tourism inc. Sustainable Tourism and the Cotswolds Destination Management Organisation | | | | |
| · Visitor Giving | | | | |
| UNDERSTANDING & ENJOYING TOTAL | 396,834 | 402,277 | -5,443 | |
| Strategic Economic plan | 93,939 | 102,859 | -8,920 | 7 |
| · LEADER & Sustainable Development Fund | | | | |
| · Overview of grants activity by Friends, Wardens, LEADER and other partners | | | | |
| Cross Cutting Work | 28,645 | 30,503 | -1,858 | 4 |
| · Management Plan, inc review and state of the AONB monitoring | | | | |
| · Influencing the work of others including section 85 compliance | | | | |
| · Board's research agenda | | | | |
| Corporate Management | 132,772 | 141,986 | -9,214 | 4 |
| · Diversifying the funding base, inc selling services; a central I-scape, biod and heritage adv service | | | | |
| · Corporate Governance & reporting , inc Business Plan, Statement of Accounts | | | | |
| TOTAL EXPENDITURE | 858,522 | 943,018 | -84,496 | |
| Board Budget Balance | 22,512 | -8,930 | 31,442 | |
| Discovery Centre café balance | -21,197 | 10,602 | -31,799 | |
| Discovery Centre wider site balance | -9,069 | -9,643 | 574 | |
| Total Discovery Centre balance | -30,266 | 959 | -31,225 | |
| Combined Board & Discovery Centre balances | -7,754 | -7,971 | 217 | |
| General Fund remaining at year end | 5,367 | 15,653 | -10,286 | |
| Earmarked reserves remaining at year end | 145,490 | 142,852 | 2,638 | |
| Total Reserves remaining at year end** | 150,857 | 158,505 | -7,648 | |
| Discovery Centre Running Balance | 220,391 | 176,305 | 44,086 | |
| Reserves at year + funds to be recouped from Discovery Centre | 371,248 | 334,810 | 36,438 | |

* As at end March 2017

** Needs to be £150,000 to comply with reserves policy

1. Increased claim matched by expenditure
2. Less advertising as new website not launched + lower contributions to Wardens anniversary event
3. SOMM lower spend and matching grant claim compared to budget. Staff time was extended with extra funding but not as much as originally budgeted.
4. Savings in development, project and allocated central costs esp. staff costs
5. New Website
6. Increased spend Piccadilly Farm and BATHSCAPES trail consultancy
7. Saving from correction of historic SDF grant offers not paid, partly obscured by increased LEADER spending (reflecting increased claim).